

## What Are Recession-Proof Franchises?



By Joel Libava,

In this article, I'm going to share some of the things I know about recession-proof franchises. But first, I'm going to define the term "recession-proof," so you know exactly what I'm going to be referring to here. When something is recession-proof, it refers to a company, sector, asset or industry that's thought to be economically resistant to the effects of a recession.\*

### Sound Franchise Ideas

There are a few different ways to look for a franchise business to buy.

The first way is to conduct a general franchise opportunity search by visiting a few franchise directories in order to get a few ideas.

The second way is to come up with a list of your top skills and dominant personal traits and match them to franchise business opportunities that fit them.

The third way is to identify something the market needs or wants and open a franchise business that supplies it.

Finally, you can combine the 3 ways I just described and add something else into the mix; a business that's recession-proof.

Do you like that idea?

### Franchises That Are Recession-Proof

I'm going to let you in on a little secret. There's an easy way for you to determine if a business

has the potential to be a recession-proof business. Here it is:

A recession-proof business is one that provides a need.

Not a want. A need. Big difference.

With this in mind, I'm going to share 3 types of franchise businesses that provide a need-and are recession-proof.

### 3 Recession-Proof Franchise Types:

#### Restoration Services

Every day, all across America, basements flood, and homes and/or businesses catch fire.

When the water recedes, and the smoke clears, very specialized local businesses are called in to restore damaged areas to their original condition.

The type of work that these businesses do is not an option. Homeowners need to get their lives back to normal. Business owners need to do business again.

If you'd like to learn more about franchises that provide restoration and disaster clean-up services, read this article.

#### Hair Salons

Hair grows. And unless you want your hair to grow to Rapunzel-like length, you'll need to have it cut. That's why there are so many hair salons around.

In fact, statistics (link is external)\* show that approximately 60 million Americans had 4 or more haircuts in a 6-month period last year. Numbers like that explain why the hair salon segment of franchising continues to grow.

In addition to the unit growth being experienced by franchisors that have been around for 30 years or more, there's another type of growth happening; specialization.

In the last few years, hair salons franchises are starting to spring up that focus on specific demographics like children and in a larger way, men.

As a matter of fact, a few of the newer players are actually barber shops-as opposed to "salons."

#### Automotive Franchises

With the average price of a car (link is external)\* hovering around \$31,000, you're going to want to keep your vehicle...your investment maintained.

You can service your vehicle in a variety of places-a lot of them being franchise businesses. Like:

- Car dealerships
- Gas stations
- Automotive service businesses

In addition, there are specialized automotive products/services that you may end up needing during the lifetime of your vehicle.



# California Sub-Bid Request Ads

Project: State Hwy from Euclid Avenue Rte 60/91/215 Separation  
Project # 08-0Q75U4

OWNER: CALTRANS – DBE GOAL 14%

**BID DATE: FEBRUARY 7TH, 2019 • BID TIME: 2:00 P.M.**  
**\*\*Please respond by 5:00 p.m., FEBRUARY 6TH, 2019\*\***

Coffman Specialties, Inc. (CSI) is requesting quotes from all qualified subcontractors and suppliers for the following items of work, including but not limited to:

- TRUCKING / IMPORT BORROW, BASES ASPHALT
- EQUIPMENT RENTAL
- LEAD COMPLIANCE PLAN / ADL WORK
- SWPPP / WPC
- SURVEY / QC
- CONSTRUCTION AREA & ROADSIDE SIGNS
- PAVEMENT MARKING / STRIPING
- TRAFFIC CONTROL
- WATER TRUCK
- EARTHWORK / GRADING
- EROSION CONTROL
- METAL BEAM GUARD RAIL (MBGR) / FENCING
- CONCRETE SAWCUT & SEALING
- STREET SWEEPING
- DISPOSAL OF SOILS, PAVEMENTS & DEBRIS
- CONCRETE / MINOR CONCRETE
- ASPHALT / ASPHALT PAVING / ASPHALT DIKE
- COLD PLANING / PULVERIZING
- CLEAR & GRUB
- ELECTRICAL
- LANDSCAPING
- AGGREGATE SUPPLY / AGGREGATE BASE
- CONCRETE BARRIER
- REBAR
- DRAINAGE / PIPE SUPPLY
- GRINDING / CRUSHING
- JOINT
- DEMOLITION / EXCAVATION

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment/Materials and/or supplies.

**\*\*Subcontractors must provide a current contractor's license number and Department of Industrial Relations (DIR) current registration number with their quote.**

Plans and specs are available at no cost to interested firms. Please contact our office @ (858) 536-3100, email us: [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com) or you can visit our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms.

\*\*Please send quotes via email to [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com) or via fax to (858) 586-0164

If you have any questions or need further information, please contact Gus Rios or Marty Keane @ (858) 536-3100



9685 Via Excelencia, Ste 200 • San Diego, CA 92126  
Phone: (858) 536-3100 • Bid Fax: (858) 586-0164  
e-mail inquiries to: [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com)

## Sub-Bids Requested from qualified DBE Subcontractors and Suppliers For:

### HORSETHIEF CANYON WATER RECLAMATION FACILITY EXPANSION

Owner: Elsinore Valley Municipal Water District (EVMWD)

Location: Corona, CA

**Bid Date: February 28, 2019 @ 2:00 P.M.**

#### J.F. Shea Construction, Inc.

667 Brea Canyon Road, Suite 30 • Walnut, CA 91789

Phone: (909) 595-4397, Fax: (909) 444-4268

Contact: Lori Olivas, [lori.olivas@jfshea.com](mailto:lori.olivas@jfshea.com)

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items:

Demolition, Geotextiles, Riprap, Aggregate, AC Paving, HDPE Liner, Ready-Mix Concrete, Reinforcing Steel, Precast Concrete, Welding, Structural Steel, Miscellaneous Metals, Architectural Casework, Insulation, Sealants, Metal Doors/Frames/Hardware, Overhead Coiling Doors, Glazing, Louvers, Metal Framing and Drywall, Painting & Coatings, Signage, Fire Protection, Metal Building Systems, Truck Scale System, HVAC, Equipment, Electrical & Instrumentation

**Plans and Specifications:** You may obtain a free download from EVMWD's online bid system at: <https://www.planetbids.com/portal/portal.cfm?CompanyID=32069&BidID=54310>.

Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested DBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.



Requesting subcontractor bids for the  
**Oak Leaf Meadows new apartment  
construction project in Oakdale, CA.**

Plans and bid documents are available at:

**Sisler and Sisler**

**Construction, Inc.,**

**2930 Ramona Ave. Suite 600,  
Sacramento, CA 95826 (916)852-6488  
and Builder's Exchange of Stockton,  
[www.besonline.com](http://www.besonline.com) and Valley Build-  
er's Exchange, [www.valleybx.com](http://www.valleybx.com)**

**Bids due: Friday, 2/8/19 by 12:00 p.m.**

to Sisler and Sisler Construction, Inc.

Fax bids to: (916)852-6038.

**We are an Equal Opportunity Employer**



## SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

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Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at [www.sbeinc.com](http://www.sbeinc.com)

### Faxed and Eblast Solicitations

Targeted mailings sent to businesses per your criteria.

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Telephone follow-up calls that follow a script of 5 questions you create.

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Will fit right into your proposal, along with a list of interested firms to contact.

### Contact Info:

**795 Folsom Street, 1st Flr, Room 1124  
San Francisco, CA 94107**

**Email: [sbe@sbeinc.com](mailto:sbe@sbeinc.com)**

**Website: [www.sbeinc.com](http://www.sbeinc.com)**

**Phone: (415) 778-6250, (800) 800-8534**

**Fax: (415) 778-6255**

### Publisher of

**Small Business Exchange  
weekly newspaper**



# California Sub-Bid Request Ads

**CAHILL CONTRACTORS LLC**

requests bids from Certified SBE Subcontractors and Suppliers for ALL trades EXCEPT:

Fire Sprinkler / Solar Hot Water

**88 BROADWAY - REMAINING TRADES**  
88 Broadway, San Francisco, CA 94111

This is an SFCMD project with construction workforce and prevailing wage requirements.

**BID DATE: 2/21/19 @ 2 PM**

Voluntary Pre-bid Meeting: TBD

**BID DOCUMENTS:**

Please contact Colby for access to documents on BuildingConnected.

**CONTACT:**

Colby Smith at [estimating@cahill-sf.com](mailto:estimating@cahill-sf.com),  
(415) 677-0611.

**CAHILL CONTRACTORS LLC**

requests bids from Certified SBE Subcontractors and Suppliers for ALL trades EXCEPT:

Fire Sprinkler / Solar Hot Water

**735 DAVIS - REMAINING TRADES**  
735 Davis, San Francisco, CA 94111

This is an SFCMD project with construction workforce and prevailing wage requirements.

**BID DATE: 2/21/19 @ 2 PM**

Voluntary Pre-bid Meeting: TBD

**BID DOCUMENTS:**

Please contact Colby for access to documents on BuildingConnected.

**CONTACT:**

Colby Smith at [estimating@cahill-sf.com](mailto:estimating@cahill-sf.com),  
(415) 677-0611.

**CAHILL CONTRACTORS LLC** requests bids from Certified SBE, LBE, MBE, WBE Subcontractors and Suppliers for ALL trades EXCEPT:

Driven Piles / Elevators / Mechanical / Electrical / Plumbing / Fire Sprinklers / Solar Hot Water / Tower Crane / Personnel Hoist

**MISSION BAY BLOCK 6W - REMAINING TRADES**  
691 China Basin Street,  
San Francisco, CA 94158

This is an OCII project with construction workforce and prevailing wage requirements.

**BID DATE: 1/29/19 @ 2 PM**

Voluntary Pre-bid Meeting: 1/8/19 @ 3 PM,  
Mission Creek Senior Community  
225 Berry Street, San Francisco, CA 94158

**BID DOCUMENTS:**

Please contact Colby for access to documents on BuildingConnected.

**CONTACT:**

Colby Smith at [estimating@cahill-sf.com](mailto:estimating@cahill-sf.com),  
(415) 677-0611.

## ATKINSON CONSTRUCTION

Requests

Sub-bids from All Qualified & Certified DBE Subcontractors/Suppliers for:

### Caltrans Contract 08-0Q75U4 Construction on State Hwy 60

*in San Bernardino and Riverside Counties  
from Euclid Avenue Undercrossing in Ontario  
to Route 60/91/215 Separation in Riverside*

### Bids Thursday, February 7, 2019 per Addendum 2

**Description of Work, Services & Supply (but not limited to):** Asphalt, Aggregate Base, Aggregate Subbase, Alternative Inline Terminal System, Base Bond Breaker, Clear and Grub, Concrete Barrier (various types), Construction Area Signs, Demo, Drainage, Earthwork, Electrical, Erosion Control, Excavation, Fence, Flatwork, Furnish and Install Sign Structure (Truss), Grind Existing Concrete Pavement, Individual Slab Replacement (RSC), Joint Seals, Jointed Plain Concrete Pavement (including RSC), Landscape, Lean Concrete Base, Lean Concrete Base Rapid Setting, Maintenance of Traffic, MBGR, Minor Concrete (Curb / PCC Dike, various types / Stamped Concrete / Curb, Sidewalk and Curb Ramp / Vegetation Control), Midwest Guardrail System (Wood Post), Miscellaneous Iron and Steel, Maintenance of Traffic, Noise Monitoring, OHSS, Pavement, Pavement Marking / Traffic Stripe, Pavement Supply, PCCP Paving, Pipe Supply (18" Slotted Corrugated Steel Pipe - .064" thick), QA/QC, Rapid Strength Concrete Base, Road Barrier, Roadway, Roadway Excavation, Rock Blanket, Seal, Sign, Survey, Temporary Crash Cushion Module, Temporary Railing (Type K), Temporary Traffic Screen, Traffic Control System, Transition Railing (Type WB-31), Trucking.

REFER TO PROJECT SPECS FOR COMPLETE BID ITEM LIST.

**ENGINEER'S ESTIMATE is \$140,000,000**

**14% DBE Project Goal**

\*\*\*\*\*Lower Tier DBE participation is greatly encouraged\*\*\*\*\*

**Guy F. Atkinson**

License # 1004388

18201 Von Karman Ave, 8th Floor, Irvine, CA 92612

[socal.estimate@atkn.com](mailto:socal.estimate@atkn.com) | Phone: 949-382-7145 | Fax: 949-553-0252

**Guy F. Atkinson is a union contractor and an Equal Opportunity Employer.** Atkinson is signatory to the Carpenters, Cement Masons, Laborers and Operating Engineers Unions. 100% Performance & Payment Bonds from an approved surety company will be required for subcontractors with contract value greater than \$100,000. Atkinson will pay the cost of bonds up to 2.0%. We will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (see project specs for full list of bid items) and provide assistance in obtaining bonding, lines of credit and insurance where needed. Prices must stay firm through subcontract and purchase order execution. Subcontractors will be expected to sign Atkinson's standard subcontract and to comply with our company's standard insurance requirements which include a waiver of subrogation. Please provide your contractor's license #, DBE cert # and DIR # with your quote. Atkinson requests that subs and vendors register and prequalify in our online system at <https://www.atknextranet.com> prior to bidding.

**TO DOWNLOAD PLANS, SPECS, THE INFO HANDOUT, ANY ADDENDA, ETC and VIEW Q&A:**

Please go to the Caltrans Contracts web site

<http://www.dot.ca.gov/des/oe/weekly-ads/oe-project.php?q=08-0Q75U4>

Or contact Atkinson TO VIEW AND DOWNLOAD ALL BID DOCUMENTS through our online service, BuildingConnected.

Please contact Atkinson with any questions or for help with your bid.

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# California Sub-Bid Request Ads

## GOLDEN GATE CONSTRUCTORS

11555 Dublin Boulevard  
Dublin, CA 94568-2909  
Phone: (925) 829-9220

Estimator: JACK SHEWMAKER  
Website: www.desilvagates.com

Golden Gate Constructors (GGC) is preparing a bid as a Prime Contractor for the project listed below:

**CALTRANS ROUTE 1 - CONSTRUCTION ON STATE HIGHWAY IN THE CITY AND COUNTY OF SAN FRANCISCO FROM SAN MATEO COUNTY LINE TO HOLLOWAY AVENUE AND FROM LINCOLN WAY TO RUCKMAN AVENUE UNDERCROSSING,**

Contract No. 04-4K1104

Federal Aid Project No. ACSB1NH-P001(654)E  
Disadvantaged Business Enterprise Goal

Assigned is 16%

OWNER:

STATE OF CALIFORNIA –  
DEPARTMENT OF TRANSPORTATION  
1727 30th Street, Bidder's Exchange, MS 26,  
Sacramento, CA 95816

**BID DATE: February 15, 2019 @ 2:00 P.M.**

We hereby encourage responsible participation of certified Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

AC DIKE, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, ELECTRICAL, FABRIC/GEOSYNTHETIC PAVEMENT INTERLAYER, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, PCC GRINDING, PCC PAVING, ROADSIDE SIGNS, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TRAFFIC CONTROL SYSTEMS, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com)) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator Jack Shewmaker. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). GGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. GGC is an Equal Opportunity/Affirmative Action Employer.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909

(925) 829-9220 / FAX (925) 803-4263

Estimator: ERIC ALLRED

Website: www.desilvagates.com

An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**2019 NORTH MAIN STREET REHABILITATION  
Contract No. 18-27**

Disadvantaged Business Enterprise Goal  
Assigned is 11%

OWNER

CITY OF WALNUT CREEK  
1666 North Main Street,  
Walnut Creek, CA 94596

**Bid Date: FEBRUARY 12TH, 2019 @ 2:30 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, ADJUST IRON, CONSTRUCTION AREA SIGNS, ELECTRICAL, LANDSCAPING, MINOR CONCRETE, PAVEMENT MILLING, TRAFFIC CONTROL SYSTEMS, TRAFFIC CONTROL MATERIAL SUPPLIER, TRAFFIC CONTROL/ENGINEER, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com)) or from the Owner at Public Services Department, City Hall, Second Floor, Engineering Division, 1666 North Main Street, Walnut Creek, CA 94596 or from the Owner's site at <http://www.walnut-creek.org/departments/public-works/engineering-services/capital-investment-program/projects-out-to-bid>.

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909

(925) 829-9220 / FAX (925) 803-4263

Estimator: ERIC ALLRED

Website: www.desilvagates.com

An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**CALTRANS ROUTE 50 –  
CONSTRUCTION ON STATE HIGHWAY IN  
SACRAMENTO COUNTY FROM**

**HOWE AVENUE OVERCROSSING TO  
0.65 MILE EAST OF 65TH STREET**

Contract No. 03-1F1904,

Federal Aid Project No. ACNH-P050(148)E

Disadvantaged Business Enterprise Goal

Assigned is 17%

OWNER

STATE OF CALIFORNIA

DEPARTMENT OF TRANSPORTATION

1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816

**BID DATE: February 12, 2019 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, CLEARING AND GRUBBING/DEMOLITION, CONSTRUCTION AREA SIGNS, CRASH CUSHION, ELECTRICAL, EMULSION SUPPLIER, EROSION CONTROL, FENCING, IRRIGATION, K-RAIL SUPPLIER, LANDSCAPING, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, ROADSIDE SIGNS, ROADWAY EXCAVATION, ROCK SLOPE PROTECTION SUPPLIER, SAWCUTTING, SIGN STRUCTURE, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TESTING, TRAFFIC CONTROL SYSTEMS, TRAFFIC CONTROL MATERIAL SUPPLIER, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, EROSION CONTROL MATERIAL, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com)) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

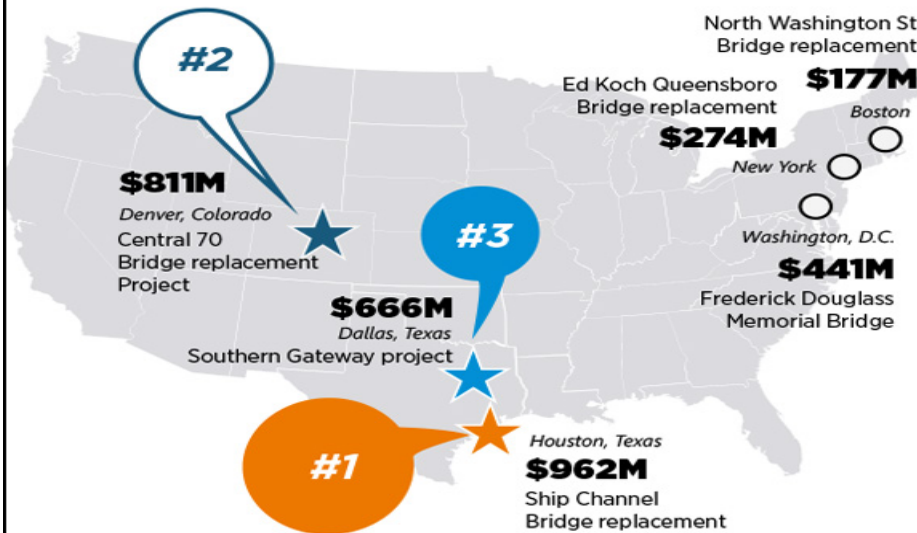
If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



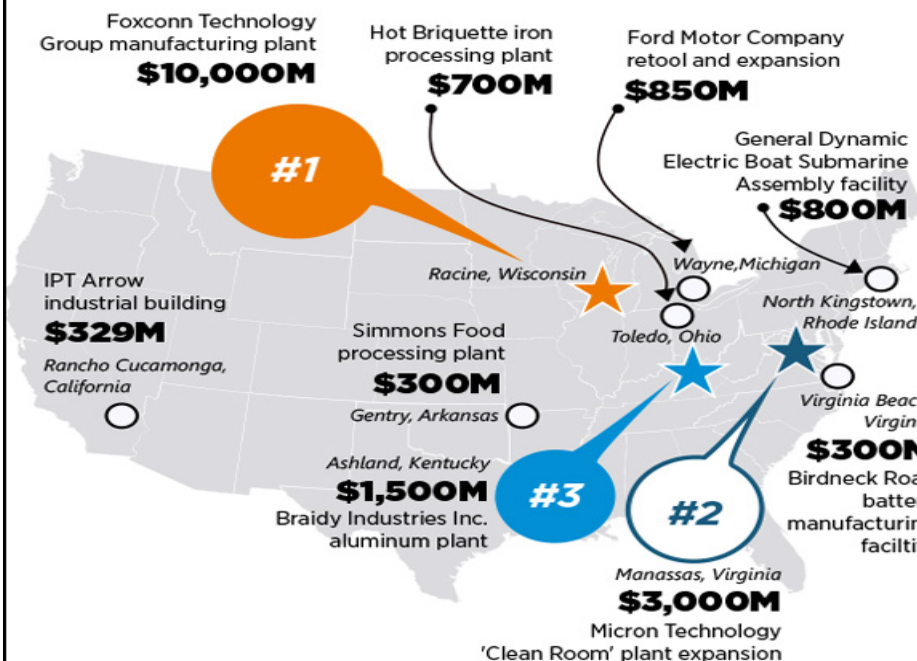
## BRIDGES

Projects are listed in Millions (\$s USD)



## MANUFACTURING AND DISTRIBUTION PLANTS

Projects are listed in Millions (\$s USD)



## Infographic: U.S. Large Project Starts – Bridges and Manufacturing and Distribution Plants

By Alex Carrick,

Due to its complexity, much of the subject matter concerning the economy requires detailed editorial commentary, often supported by relevant tables and graphs. This infographic looks at U.S. large project starts for bridges and manufacturing and distribution plants.

At the same time, though, there are many topics (e.g., relating to demographics, housing starts, etc.) that cry out for compelling ‘short-hand’ visualizations.

Whichever path is followed, the point of the journey, almost always, is to reach a bottom line or two.

To provide additional value at its corporate blog site, ConstructConnect is now pleased to offer an ongoing series of Infographics.

These will help readers sort out the ‘big picture’ more clearly

SOURCE:

<https://www.constructconnect.com/blog/economy/infographic-u-s-large-project-starts-bridges-manufacturing-distribution-plants/>

## What Are Recession-Proof Franchises?

Continued from page 1

For example, if your vehicle is involved in a collision, you’ll have to have an automotive body shop repair the damage.

If you tend to keep your car for a long time, you’re going to need things like tires, a new exhaust system, and maybe even a new transmission. Franchise businesses exist today that provide all of those products and services. And they’re recession-proof.

An Opportunity For You

Look at all the different franchise business types I just mentioned.

All of them are recession-proof businesses.

All of them provide services and/or products that consumers and businesses need.

All of them offer opportunities for you to go into business.

Could any of them be right for you?

\*Non-U.S. Government links

SOURCE: [www.sba.gov](http://www.sba.gov)



# California Sub-Bid Request Ads



Is requesting quotes from qualified **DBE** Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

**SUBS**

Survey, Electrical, Fencing, Masonry, AC Paving

**SUPPLIERS**

Aggregate, Rip Rap, Misc Iron & Steel, Sewer Pump Well, Ready Mix Concrete, Pipeline Materials

**HI-Desert Water District Wastewater Reclamation Project  
Phase 1 Collection System**

**Bid Package B3 Kickapoo Pump Station**  
Located in Yucca Valley, San Bernardino County, California

**HI-Desert Water District**

**BID DATE February 26, 2019 @ 2:00 p.m.**

Sub & Vendor Bids Due Prior

**Sukut Construction, LLC**

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Rick Welshierner

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: [estimating@sukut.com](mailto:estimating@sukut.com)

Plans/specs are available for viewing at our office by appointment, and by Sukut FTP at no cost. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

**Sukut Construction, LLC**  
An Equal Opportunity Employer

REQUESTING DVBE COMPANIES FOR THE FOLLOWING PROJECT:

**PROJECT:**

**SONORA ELEMENTARY SCHOOL – PORTABLE CLASSROOM REPLACEMENT**

**OWNER:**

**SONORA SCHOOL DISTRICT**

**LOCATION:**

**830 GREENLEY ROAD, SONORA, CA 95370**

**BID DATE:**

**JANUARY 31, 2019 @ 2:00 p.m.**

**Bids should be sent to:**

**[estimating@carterkelly.com](mailto:estimating@carterkelly.com) and faxed to 530-621-2344**

**CARTER-KELLY, INC.**

**P.O. BOX 1477 • PLACERVILLE, CA 95667**

**PHONE: 530-621-0950 • FAX: 530-621-2344**

**CONTACT: JIM CARTER**

Carter-Kelly, Inc. is proud to be an EEO and requests quotations from Disabled Veterans, Small Business, Minority and Woman Owned businesses.

Any questions please call

Robyn Kelly 530-621-0950 or email: [robynk@carterkelly.com](mailto:robynk@carterkelly.com)

**Pacific States**

ENVIRONMENTAL CONTRACTORS, INC.

**CAL LIC. NO. 723241**

**11555 Dublin Boulevard**

**Dublin, CA 94568-2909**

**Phone: (925) 803-4333 • FAX: (925) 803-4334**

**Estimator: Chris Pieri**

**[cpieri@pacificstates.net](mailto:cpieri@pacificstates.net)**

Pacific States Environmental Contractors, Inc. (PSEC) is preparing a bid as a Prime Contractor for the project listed below:

**PROJECT:**

**Water Pollution Control Plant  
Dirt Relocation 2019**

**OWNER:**

**City of San Leandro**

**BID DATE: February 6, 2019 @ 2pm**

We hereby encourage responsible participation of LBE's and solicit their subcontractors or materials and/or suppliers quotation for the following types of work including but not limited to:

**Trucking and Soil Treatment**

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies for this project.

This will be a PREVAILING WAGE JOB.

Specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA. PSEC is willing to breakout any portion of work to encourage LBE's and solicit their subcontractor or materials and/or suppliers and trucking quotation as well as increase the expectations of meeting the San Leandro business preference and participation goal. The Project plans and contract book may be obtained free of charge from the City's website <http://www.sanleandro.org/depts/finance/purchasing/bids>. If you require any assistance, or need help obtaining plans please contact the Estimator, Chris Pieri email him at [cpieri@pacificstates.net](mailto:cpieri@pacificstates.net) or call (925) 803-4333 and bids may be faxed to us at (925) 803-4334. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html).

We are

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# California Sub-Bid Request Ads



Is requesting quotes from qualified **DBE** Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

**SUBS**

Survey, Electrical, Fencing, Masonry, AC Paving, Concrete Flatwork, Tank, Building, RAS System, Dewatering

**SUPPLIERS**

Aggregate, Rip Rap, Misc Iron & Steel, Pumps, Chlorine, Ready Mix Concrete, Pipeline Material, Biofilter, Generator, Blower, Liners, Piping

**Horsethief Canyon Water Reclamation Facility Expansion**

**Work Order Number: 75888**

Corona, Riverside County, California

**Elsinore Valley Municipal Water District**

**BID DATE: February 28, 2019 @ 2:00 p.m.**

Sub & Vendor Bids Due Prior

**Sukut Construction, LLC**

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Rick Welshiemer

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: [estimating@sukut.com](mailto:estimating@sukut.com)

Plans/specs are available for viewing at our office by appointment, and by Sukut FTP at no cost. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Sukut Construction for assistance in responding to this solicitation.

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**Sukut Construction, LLC**  
An Equal Opportunity Employer



**Project Name: 1028 Market Street**

**Location: San Francisco, California**

**Bid Date: January 30, 2019 @2pm**

**Labor Requirements: Private - Nibbi is signatory to the Carpenter's and Laborer's Union.**

**Project Schedule: March 2019 - June 2021**

Nibbi Brothers has been selected as the General Contractor for the 1028 Market Street project in San Francisco. We are in receipt of the GMP DOCUMENTS and are currently REBIDDING qualified subcontractors for DIV 01 - 44 (Excluding MEPF & HAZMAT Removal). Bids are due Wednesday, January 30, 2018 @ 2:00pm. Due date extensions will NOT be available. The project will consist of 193 units; 13 residential floors above grade, 1 level of below grade MEP space, and a rooftop mechanical penthouse level with occupied deck. Floors 2 through 13 are primarily utilized for residential units. Level 1a/ 1b (two stories) will include residential support spaces, retail, an open fitness courtyard, lobby and a leasing office.

To obtain bid documents for this project please contact Kristin Medwick, Senior Precon & Estimating Coordinator via email, [kristinm@nibbi.com](mailto:kristinm@nibbi.com).

For specific questions regarding this project, please contact Phillip Raymann, Senior Project Manager via email, [phillipr@nibbi.com](mailto:phillipr@nibbi.com).

## Small Business Exchange

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*We have that, too.*

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*We can do that, too*

The next time you're bidding project where time and accuracy are of the essence, call us.  
*We'll make it happen.*

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